

**Pre bid query response: RFP No. ONGC/RFP/Crude Oil/KG-DWN-98/2/04****Name of Bidder: Bidder 1**

<b>Slno</b>	<b>Type of Query</b>	<b>RFP Section No</b>	<b>RFP Page No</b>	<b>Relevant RFQ Section</b>	<b>Bidder Query</b>	<b>ONGC Response</b>
1	RFQ Process Related	2	4		There should be no price floor for the bids, -ve bids should be allowed	Bidder's request cannot be agreed to
2	RFQ Process Related	3	8	3.4	As suggested during previous pre bid queries/meetings, submission of same technical documents/technical bid price submission to be waived off incl. annexures	Bidder's request cannot be agreed to
3	Others	COSA ART 10	COSA PG 19		Sample invoice calculation to be shared	Refer Annexure 1
4	RFQ Process Related				Request to wave off requirement of 300 Rs stamp paper for submitting desired undertaking	Bidder's request cannot be agreed to
5	Others	COSA ART 5	9		Seller to facilitate in getting NED passes for Buyer's Surveyors	Agreed. Seller will facilitate (provide help) in issuing NED Pass for Buyer's Surveyor.
6	Others	COSA ART 9	19		PDPR capping of USD 20 K is shown. PDPR depends on market rate/ availability of vessels and Seller shall accept the same	Bidder's request cannot be agreed to
7	Others	COSA art 5	COSA PG 9		Cost of appointing the inspector to be borne by Buyer and seller equally, independent Surveyor's findings should prevail instead of loading Master's.	Bidder's request cannot be agreed to
8	Others	COSA art 9	16		NOR validity deadline should be 1600 hrs instead of 1100 hrs	Bidder's request cannot be agreed to
9	Others	COSA art 9	18		Any other delay attributable to the vessel, the Buyer or agents of the Buyer, Weather conditions for that time lost should be shared equally between Seller and Buyer	Bidder's request cannot be agreed to

10	Others	COSA Schedule D	54		Schedule D (A &B) . Under A when all measurements / sampling as per shore facilities, Free water is deducted prior arrival of net BL/ dry qty. However for case B when shore facilities are not functioning and ship gauges are used, Free water deduction is not shown . to be clarified. Calibration certificate / meter prover record to be provided when MFM is used	Whether the reading is taken from meter or ship, free water is always excluded before calculating B/L quantity.  With reference to attachment, the same in Rows 2,3 and 4 under Description of Schedule D- A maybe be considered for Schedule D-B.
<b>Name of Bidder: Bidder 2</b>						
1					As the auction is based on market conditions, any form of price protection for the seller is not acceptable.	Bidder's request cannot be agreed to
2		RFP Appendix-6			The Payment Security Deposit as outlined in Appendix-6 of the RFP should not be applicable to PSU Refineries.	Appendix 6 is not applicable to PSU refineries. Kindly refer list of documents at bidding portal and article 13 of COSA (payment security)
3		COSA Schedule C		Clause 3(a) i	Clause 3(a) i, Schedule C of the COSA, which relates to payment to the seller for the difference (shortfall) between the contract price and the prices of other suppliers' COSA is requested to be withdrawn.	Bidder's request cannot be agreed to
4					Any deviation in the Quality from the quality / assay /water content attached with Tender / Cosa to be informed to Seller for suitable compensation.	B/L quantity is determined as per terms of COSA in presence of buyer's surveyor.
5					The provision for compensation regarding excess free water in crude, after settlement in the buyer's tank, needs to be addressed & suitable provision in the COSA to be made. In case of Crude received with	Free water quantity will be calculated as per provisions given in COSA

					"saline water", the monetary impact of processing on Refinery is to be charged to Seller suitably.	
6					Demurrage rate shall be strictly as per Contractual Rate with SCI and not as per COSA rate.	Bidder's request cannot be agreed to

**Annexure 1**

<b>LOCATION</b>	<b>CUSTOMER</b>	<b>BBL</b>	<b>MT</b>	<b>Dated Brent + Premium</b>	<b>EX RATE</b>	<b>FOB IN INR</b>	<b>PIPELINE/TERMIN ALLING</b>	<b>TAX SHARING</b>		<b>NET OF VAT PRICE(Invoice RateRs./Bbl)</b>
KG-98/2	Sample	1,34,957.871	18,138.785	86.306	83.59	7214.319	28.628	-	7,242.947	<b>7,100.928</b>

Note: -

Tax sharing is not considered as Seller is bearing 2% CST.